# Gibco sera— produced with a commitment to quality and innovation since 1962

Offering performance and consistency essential to successful cell culture



## Delivering reliable cell culture products for over 60 years

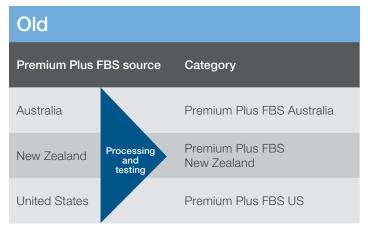
#### A history of innovation

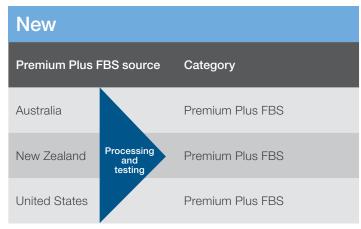
In 1962, the important discovery was made that there is a finite capacity for normal human cells to replicate in culture. This finding overturned a long-held belief about the potential immortality of cultured cells and has had far-reaching implications in bioproduction. That same year, two biologists working from their garage in Grand Island, New York, recognized the business potential of supplying animal sera for bioproduction. From this humble beginning, Gibco™ sera rose to the forefront of products supporting global life science research. Gibco™ cell culture products are now an important part of Thermo Fisher Scientific.

# Performance based on science, not geography

# Specifications, not origin, help drive consistent performance

We transformed the Gibco™ fetal bovine serum (FBS) portfolio into categories focused on quality indicators rather than origin. Now you can easily select the best serum for your needs based on how it performs, not where it came from. This also enables us to minimize supply disruption since there is less reliance on origin.





Note: Serum lots will never contain sera from multiple sources; each lot will be from a single source (e.g., Australia, New Zealand, US).

## FAQs about our performance-based categories

#### Why switch to performance-based categories?

- Supply consistency—more supply through origin flexibility assists in minimizing supply disruption
- **Performance consistency**—supply security means more customer choice and more lots with the specifications they desire
- Product continuity—remove the hassle of updating protocols, which can be based on specifications, the true performance driver, and not part numbers

Will origin go away?

No, it will remain visible on the label and CoA.

FBS origin remains essential as it helps define the health status of the animals from the country of collection. The health status controls serum applications and if it is permitted for import. Individual countries have different regulations for importation and these regulations are based on the health of the cattle populations within the exporting country. The health status of a country is determined by the World Organisation for Animal Health (WOAH), whose mission is to ensure transparency regarding global animal diseases.

Will the traditional catalog products categorized by origin continue to be available?

Yes, where needed, according to regulatory and quality requirements. The historical serum catalog products will remain available with extended forecasting requirements.

Does the absence of origin-based categories mean you blend your serum?

No, we never blend our FBS; each lot has a distinct origin.

# Choose the right performance-focused FBS for your bioproduction

We provide a simplified three-tiered offering—Gibco™ Value FBS, Premium FBS, and Premium Plus FBS-in which each category is clearly delineated by relevant performance markers and testing levels to help ensure you can confidently select the right serum for your bioprocess manufacturing.

# Value

For standard applications with up to 30 quality specification tests

# Premium

Our most popular FBS product; high quality and exceptional value with up to 60 quality specification tests

# Premium Plus

Our highest-quality FBS for use with the most sensitive cells; up to 70 quality specification tests, including our lowest levels of endotoxin and hemoglobin release specifications

#### Value FBS

Description	Unit size	Cat. No.	Reference*
FBS, Value	500 mL	A5256701	FBS, USDA- approved regions,
FBS, Value, Heat Inactivated	500 mL	A5256801	FBS, qualified, Brazil origin, 500 mL (Cat. No. 10270106) FBS, qualified, Cat. No. 10270106) FBS, qualified, Canada origin, 500 mL (Cat. No. 12483020)

<sup>\*</sup> Our previously offered catalog numbers.

#### **Premium FBS**

Description	Unit size	Cat. No.	Reference*
FBS, Premium	500 mL	A5670701	FBS, qualified, US origin,
FBS, Premium, Heat Inactivated	500 mL	A5670801	530 mL (Cat. No. 26140079)

#### **Premium Plus FBS**

Description	Unit size	Cat. No.	Reference*
FBS, Premium Plus	500 mL	A5669701	FBS, certified, US origin, 500 mL
FBS, Premium Plus, Heat Inactivated	500 mL	A5669801	(Cat. No. 16000044)  FBS, qualified, New Zealand origin, 500 mL (Cat. No. 10091148)  FBS, qualified, Australia origin, 500 mL (Cat. No. 10099141)

#### FBS quality control release criteria

Analysis		Description	Value FBS	Premium FBS	Premium Plus FBS
		Endotoxin Directly related to the quality of collection and processing of serum; the higher the level, the more introduction to gram-negative bacteria	≤20 EU/mL	≤10 EU/mL	≤5 EU/mL
		Haemoglobin/hemoglobin Indicator of proper and/or improper collection and processing of blood and/or serum	≤25 mg/dL	≤25 mg/dL	≤20 mg/dL
		Appearance	<b>✓</b>	✓	<b>✓</b>
Quality		Sterility: bacterial and fungal testing	<b>✓</b>	✓	✓
Quality		Osmolality	<b>✓</b>	✓	✓
		рН	✓	✓	✓
		Mycoplasma: supplemental testing (H-stain)	<b>✓</b>	✓	✓
		Mycoplasma	<b>✓</b>	✓	✓
		Country of origin confirmation	<b>✓</b>	<b>✓</b>	<b>✓</b>
Endotoxin   Directly related to the quality of collectivel, the more introduction to gram-in	Oritain™ testing (origin confirmation)		<b>✓</b>	✓	
	Biochemical	Alkaline phosphatase, ALT, AST, bicarbonate, bilirubin (total), BUN, BUN/creatinine ratio, calcium, chloride, cholesterol, creatinine, GGPT, glucose, HDL, iron, iron saturation, LDH, LDL, phosphorous (inorganic), potassium, sodium, TIBC, triglycerides (TG), uric acid		<b>✓</b>	<b>✓</b>
hormonal profile	Hormonal	Estradiol, insulin, progesterone, testosterone, thyroxine (T4)		<b>✓</b>	<b>✓</b>
	logy	BVDV serum neutralization titer (Ab)		✓	✓
	Sero	Anti-BVDV antibody test (EMA lots only)			✓
	Virus (9 CFR)	Bluetongue virus, bovine adenovirus, bovine parvovirus, bovine viral diarrhea virus, bovine respiratory syncytial virus (BRSV), rabies virus, reovirus  Cytopathogenic agents, including bovine herpesvirus 1 (BHV-1/BR)  Hemadsorbing agents, including bovine parainfluenza virus 3 (PI-3)	<b>✓</b>	<b>✓</b>	<b>✓</b>
Virus	Virus (EMA)	Bluetongue virus, bovine adenovirus, bovine parvovirus, bovine viral diarrhea virus, bovine respiratory syncytial virus (BRSV), rabies virus, reovirus  Cytopathogenic agents, including bovine herpesvirus 1 (BHV-1/BR)			<b>✓</b>
	safety	Bluetongue virus	(Mexican only)		(AUS only)
Haemoglobin/hemoglobin   Indicator of proper and/or improper collection and processing of blood and/or serum   Appearance   Appearance   Yesterility: bacterial and fungal testing   Yesterility: bacterility: bact		(AUS only)			
	cation	Electrophoretic profile	<b>✓</b>	<b>✓</b>	✓
electrophoresis	Identifi	Bovine gamma globulin (≤500 mg/L)	✓	<b>✓</b>	<b>✓</b>
	Protein	Albumin, alpha globulin, beta globulin, total protein	<b>✓</b>	~	<b>✓</b>
Performance			✓	<b>✓</b>	✓
Documentation		Certificate of Suitability (TSE CEP)		<b>✓</b>	<b>✓</b>

Note: Our FBS is sourced from BSE-negligible countries.



9 CFR virus testing: virus panel testing according to the Code of Federal Regulations (CFR), Title 9, Part 113.53(c) [113.46, 113.47]; detected by fluorescent antibody

#### Biochemical and hormonal profiling:

quantification of biochemical and hormonal (estradiol, insulin, progesterone, testosterone, and thyroxine) profiling that may have an impact on cell culture

European Medicines Agency (EMA) virus testing: virus panel testing according to EMA/ CHMP/BWP/457920/2012 Part 7.3.1 and 7.3.2 and EMEA/CVMP/743/00 Part 4.3.3; detected by fluorescent antibody; conducted on selected lots

Fingerprinting technology (origin confirmation): a proprietary technology for Gibco sera to confirm FBS origin and eliminate the potential for counterfeit product

Heat-inactivated FBS: heated for 30 minutes at 56°C with mixing to inactivate complement proteins that are part of the immune response

Gamma-irradiated FBS: the most commonly used postmanufacturing approach for viral reduction in animal serum through exposure to gamma radiation

# **Specialty FBS**

These specialty FBS offerings are made for bioproduction.

Specialty sera	Description	Application area
Ultra-low IgG FBS	<ul> <li>IgG levels are less than 5 μg/mL</li> <li>Bovine viral diarrhea virus (BVDV) antibody titer is low and not detectable</li> </ul>	<ul><li>Antibodies</li><li>Viruses and viral response</li><li>Cell-surface epitopes</li></ul>
Dialyzed FBS	<ul> <li>Dialyzed by tangential flow filtration utilizing 10,000 molecular weight (MW) cutoff filters</li> <li>Performance tested for cloning and plating efficiency</li> </ul>	<ul><li>Proteomics</li><li>Isotope labeling</li><li>Cellular signaling and reporter assays</li></ul>

#### Other animal sera

Although FBS is the most commonly used serum product, many other products provide lower-cost alternatives. These include bovine serum, horse serum, newborn calf serum, goat serum, rabbit serum, lamb serum, porcine serum, and chicken serum.

Horse serum: 500 mL, Cat. No. 16050122



Goat serum: 500 mL, Cat. No. 16210072



Sheep serum: 500 mL, Cat. No. 16070096



Rabbit serum: 500 mL, Cat. No. 16120107



Pig serum: 500 mL, Cat. No. 26250084

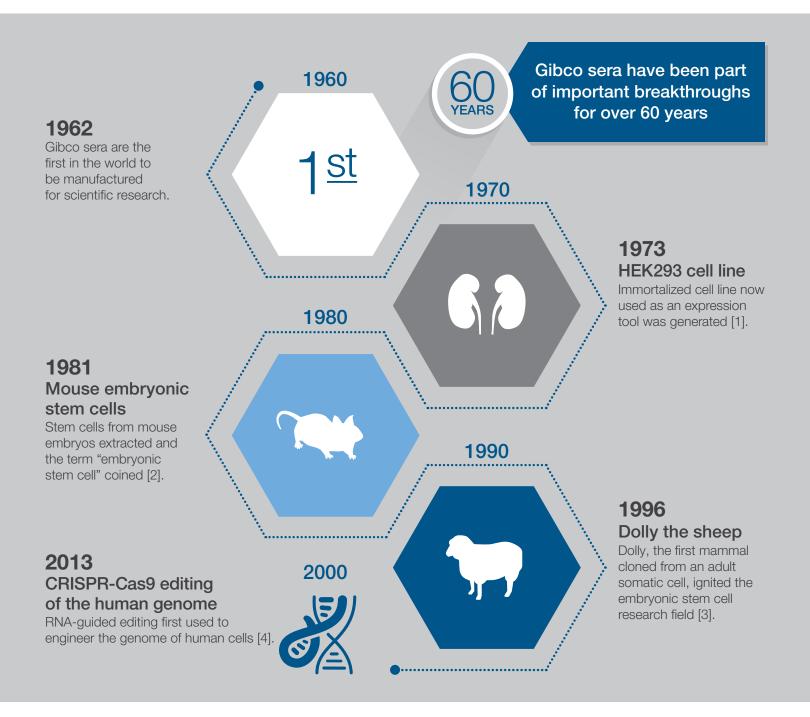


Chicken serum: 500 mL, Cat. No. 16110082



## Scientists worldwide recommend Gibco sera more than any other sera

Delivering the performance and consistency you demand



#### It's the most-trusted serum

Used by 14 of the top 15 pharmaceutical companies



#### The right design



Ergonomic bottle makes pipetting easier

#### Vertically integrated finish-at-source manufacturing process

#### Blood collection

Unlike most FBS suppliers, we invest in our own collectors, who obtain the majority of our supply (a by-product of the beef industry) straight from government-approved facilities with clinically examined healthy animals under veterinary supervision, using only the strictest aseptic collection techniques.

#### Sterile filtration and processing

FBS is transferred to a cleanroom in specially designed stainless steel pipes, where it undergoes 0.1 µm triple filtration to minimize biological contaminants.



#### Raw serum conversion

At our processing facilities we conduct numerous quality checks, such as testing for hemoglobin levels, to verify that the integrity of the product is maintained.

#### Dispensing

Sterile-filtered serum is immediately and aseptically bottled and undergoes virus and quality testing before clearing QC.





Offers a high level of traceability and quality

Reduced risk of contamination of final product

Gibco products are backed by superior quality

Up to **70** quality tests per batch





Awarded the International Serum Industry Association (ISIA) traceability certification in February 2014

# How Gibco FBS stands out from other sera suppliers



Global, vertically integrated supply chain for continuity of supply and risk mitigation



Certified for traceability by ISIA since 2014



Manufactured in CGMP-ISO 13485 and/or ISO 9001 facilities



FBS "fingerprinting" technology—first FBS supplier to develop traceability reassurance

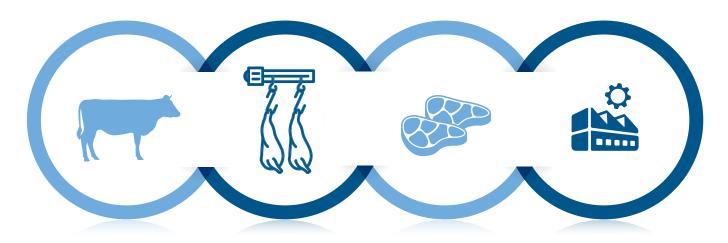


Culture with confidence—maximize reproducibility by pairing Gibco FBS and media with Thermo Scientific™ Nunc™ plastics that have been tested together



A dedicated sera account specialist team can help with your sera needs. Find your specialist at thermofisher.com/seraforbioprocessing

### FBS market dynamics



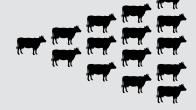
Demand for FBS products has no direct impact on the supply of upstream raw materials, but it does influence cost. Supply is finite because FBS is a by-product of harvesting cattle for the meatpacking industry.

#### Key drivers of supply and demand

Drought, high feed cost, high beef demand, and geopolitical issues (i.e., climate change, war, etc.) can reduce supply.



Herd rebuilding, which normally occurs after a severe drought, can take 2-4 years.



#### Why do FBS prices fluctuate constantly?



Watch the video at **thermofisher.com/fbsbasics** 



#### Cross-reference table to help you find a direct replacement from our previous offerings

	Description			Description			
	Previously offered		Cat. No.	Premium Plus FBS	Volume	Cat. No.	
	FBS, certified, USA origin	50 mL	A3160401	FBS, Premium Plus	50 mL	A5669401	
ō	FBS, certified, USA origin	10 x 50 mL	A3160402	FBS, Premium Plus	10 x 50 mL	A5669402	
US-certified	FBS, certified, USA origin	500 mL	16000044	FBS, Premium Plus	500 mL	A5669701	
	FBS, certified, heat inactivated, USA origin	50 mL	A3840001	FBS, Premium Plus, Heat Inactivated	50 mL	A5669501	
Š	FBS, certified, heat inactivated, USA origin	10 x 50 mL	A3840002	FBS, Premium Plus, Heat Inactivated	10 x 50 mL	A5669502	
	FBS, certified, heat inactivated, USA origin	500 mL	10082147	FBS, Premium Plus, Heat Inactivated	500 mL	A5669801	
	If you ordered Australia or New Zealand FBS previously, we recommend our			uire a specific origin, please contact your Thermo Fisher sera specialist.			
	Previously offered	Volume	Cat. No.	Premium FBS	Volume	Cat. No.	
	FBS qualified, USA origin	50 mL	A3160501	FBS, Premium	50 mL	A5670401	
p	FBS qualified, USA origin	10 x 50 mL	A3160502	FBS, Premium	10 x 50 mL	A5670402	
alifie	FBS qualified, USA origin	500 mL	26140079	FBS, Premium	500 mL	A5670701	
US-qualified	FBS qualified, heat inactivated, USA origin	50 mL	A3840101	FBS, Premium, Heat Inactivated	50 mL	A5670501	
Š	FBS qualified, heat inactivated, USA origin	10 x 50 mL	A3840102	FBS, Premium, Heat Inactivated	10 x 50 mL	A5670502	
	FBS qualified, heat inactivated, USA origin	500 mL	16140071	FBS, Premium, Heat Inactivated	500 mL	A5670801	
	Previously offered	Volume Cat. No. Value		Value FBS	Volume	Cat. No.	
ved	FBS, USDA-approved origin	500 mL	10437028	FBS, Value	500 mL	A5256701	
USDA-approved (Mexico)	FBS, USDA-approved origin	1,000 mL	10437036	FBS, Value	500 mL	A5256701	
A-a (Me)	FBS, USDA-approved origin, heat inactivated	500 mL	10438026	FBS, Value, Heat Inactivated	500 mL	A5256801	
USD (	FBS, USDA-approved origin, heat inactivated	1,000 mL	10438034	FBS, Value, Heat Inactivated	500 mL	A5256801	
ızı	FBS, qualified	500 mL	10270106	FBS, Value	500 mL	A5256701	
Brazil	FBS, qualified, heat inactivated	500 mL	10500064	FBS, Value, Heat Inactivated	500 mL	A5256801	
Canada	FBS qualified, Canada origin	500 mL	12483020	FBS, Value	500 mL	A5256701	
Can	FBS, heat inactivated, qualified, Canada origin	500 mL	12484028	FBS, Value, Heat Inactivated	500 mL	A5256801	

#### References

- 1. Graham FL et al. (1977) Characteristics of a human cell line transformed by DNA from human adenovirus type 5. *J Gen Virol* 36(1):59–74.
- Martin G (1981) Isolation of a pluripotent cell line from early mouse embryos cultured in medium conditioned by teratocarcinoma stem cells. Proc Natl Acad Sci USA 78(12):7634

  –7638.
- 3. Wilmut I et al. (1997) Viable offspring derived from fetal and adult mammalian cells. Nature 385(6619):810-813.
- 4. Mali P et al. (2013) RNA-guided human genome engineering via Cas9. Science 339(6121):823-826.

All products may not be available in all regions due to importation regulations. Contact your sales representative regarding product availability in your country.



Learn more at thermofisher.com/seraforbioprocessing

